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Livestock Weighted Average Report for 1/20/2021 - Final

| SPECIAL                   |             |                             |             |
|---------------------------|-------------|-----------------------------|-------------|
|                           | This Week   | Last Reported<br>12/16/2020 | Last Year   |
| Total Receipts:           | 222         | 125                         | 127         |
| Replacement Dairy Cattle: | 222(100.0%) | 125(100.0%)                 | 127(100.0%) |

Compared to the last report, Dairy Cows not tested. Bred and Springing Dairy Heifers sold steady. Open Dairy Heifers sold steady. Dairy Bulls not tested. Demand was moderate. Today's report includes the monthly Dairy Heifer Special Sale. Supply included: 100% Replacement Dairy Cattle (2% Fresh/Milking Cows, 4% Bred Cows, 2% Springer Cows, 27% Bred Heifers, 40% Springer Heifers, 20% Open Heifers, 3% Bulls).

### REPLACEMENT DAIRY CATTLE

#### FRESH/MILKING COWS (Per Head / No Wt)

| Quality  | Stage | Head | Wt Range | Avg Wt | Price Range   | Avg Price |
|----------|-------|------|----------|--------|---------------|-----------|
| Approved | O     | 1    |          |        | 850.00        | 850.00    |
| Medium   | O     | 3    |          |        | 600.00-700.00 | 636.67    |
| Common   | O     | 1    |          |        | 510.00        | 510.00    |

#### BRED COWS (Per Head / No Wt)

| Quality  | Stage | Head | Wt Range | Avg Wt | Price Range    | Avg Price |           |
|----------|-------|------|----------|--------|----------------|-----------|-----------|
| Supreme  | T1    | 1    |          |        | 735.00         | 735.00    |           |
| Supreme  | T2    | 2    |          |        | 800.00-1000.00 | 900.00    |           |
| Supreme  | T2    | 1    |          |        | 725.00         | 725.00    | Crossbred |
| Approved | T2    | 3    |          |        | 575.00-650.00  | 600.00    |           |
| Approved | T2    | 1    |          |        | 575.00         | 575.00    | Crossbred |
| Medium   | T1    | 1    |          |        | 460.00         | 460.00    |           |

#### SPRINGER COWS (Per Head / No Wt)

| Quality  | Stage | Head | Wt Range | Avg Wt | Price Range   | Avg Price |           |
|----------|-------|------|----------|--------|---------------|-----------|-----------|
| Supreme  | T3    | 1    |          |        | 860.00        | 860.00    |           |
| Approved | T3    | 2    |          |        | 650.00-675.00 | 662.50    |           |
| Medium   | T3    | 1    |          |        | 575.00        | 575.00    |           |
| Medium   | T3    | 1    |          |        | 400.00        | 400.00    | Crossbred |

#### BRED HEIFERS (Per Head / No Wt)

| Quality | Stage | Head | Wt Range | Avg Wt | Price Range   | Avg Price |           |
|---------|-------|------|----------|--------|---------------|-----------|-----------|
| Supreme | T1    | 1    |          |        | 800.00        | 800.00    |           |
| Supreme | T2    | 14   |          |        | 875.00-985.00 | 932.50    |           |
| Supreme | T2    | 3    |          |        | 710.00-935.00 | 835.00    | Crossbred |
| Supreme | T2    | 1    |          |        | 860.00        | 860.00    | Jersey    |



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|          |    |    |               |        |           |
|----------|----|----|---------------|--------|-----------|
| Approved | T1 | 3  | 700.00-710.00 | 703.33 |           |
| Approved | T2 | 20 | 650.00-875.00 | 771.75 |           |
| Approved | T2 | 1  | 600.00        | 600.00 | Crossbred |
| Medium   | T1 | 1  | 550.00        | 550.00 |           |
| Medium   | T2 | 6  | 500.00-650.00 | 585.00 |           |
| Medium   | T2 | 2  | 500.00        | 500.00 | Crossbred |
| Common   | T2 | 4  | 225.00-425.00 | 343.75 |           |

**SPRINGER HEIFERS (Per Head / No Wt)**

| <u>Quality</u> | <u>Stage</u> | <u>Head</u> | <u>Wt Range</u> | <u>Avg Wt</u> | <u>Price Range</u> | <u>Avg Price</u> |           |
|----------------|--------------|-------------|-----------------|---------------|--------------------|------------------|-----------|
| Supreme        | T3           | 16          |                 |               | 975.00-1125.00     | 1021.25          |           |
| Supreme        | T3           | 3           |                 |               | 810.00-885.00      | 840.00           | Crossbred |
| Supreme        | T3           | 2           |                 |               | 800.00-825.00      | 812.50           | Jersey    |
| Approved       | T3           | 33          |                 |               | 775.00-975.00      | 875.61           |           |
| Approved       | T3           | 2           |                 |               | 710.00-725.00      | 717.50           | Crossbred |
| Approved       | T3           | 2           |                 |               | 700.00             | 700.00           | Jersey    |
| Medium         | T3           | 14          |                 |               | 600.00-800.00      | 700.00           |           |
| Medium         | T3           | 3           |                 |               | 450.00-550.00      | 500.00           | Crossbred |
| Medium         | T3           | 1           |                 |               | 660.00             | 660.00           | Jersey    |
| Common         | T3           | 4           |                 |               | 450.00-550.00      | 500.00           |           |
| Common         | T3           | 2           |                 |               | 360.00-425.00      | 392.50           | Crossbred |

**OPEN HEIFERS (Per Head / Estimate Wt)**

| <u>Quality</u> | <u>Stage</u> | <u>Head</u> | <u>Wt Range</u> | <u>Avg Wt</u> | <u>Price Range</u> | <u>Avg Price</u> |           |
|----------------|--------------|-------------|-----------------|---------------|--------------------|------------------|-----------|
| Supreme        | O            | 1           | 350             | 350           | 350.00             | 350.00           |           |
| Supreme        | O            | 1           | 450             | 450           | 300.00             | 300.00           |           |
| Supreme        | O            | 1           | 400             | 400           | 335.00             | 335.00           | Crossbred |
| Supreme        | O            | 2           | 500-550         | 525           | 310.00-350.00      | 330.00           |           |
| Supreme        | O            | 2           | 600             | 600           | 425.00             | 425.00           |           |
| Supreme        | O            | 2           | 750             | 750           | 460.00-475.00      | 467.50           |           |
| Supreme        | O            | 1           | 900             | 900           | 525.00             | 525.00           | Crossbred |
| Supreme        | O            | 1           | 1000            | 1000          | 660.00             | 660.00           |           |
| Supreme        | O            | 1           | 1100            | 1100          | 650.00             | 650.00           |           |
| Approved       | O            | 1           | 350             | 350           | 275.00             | 275.00           |           |
| Approved       | O            | 1           | 350             | 350           | 275.00             | 275.00           | Crossbred |
| Approved       | O            | 1           | 450             | 450           | 260.00             | 260.00           |           |
| Approved       | O            | 1           | 400             | 400           | 300.00             | 300.00           | Crossbred |
| Approved       | O            | 2           | 500             | 500           | 285.00             | 285.00           |           |
| Approved       | O            | 5           | 600-650         | 620           | 325.00-410.00      | 372.00           |           |
| Approved       | O            | 3           | 700             | 700           | 350.00-400.00      | 378.33           |           |
| Approved       | O            | 1           | 700             | 700           | 385.00             | 385.00           | Crossbred |
| Approved       | O            | 1           | 800             | 800           | 375.00             | 375.00           |           |



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|          |   |   |         |     |               |        |           |
|----------|---|---|---------|-----|---------------|--------|-----------|
| Approved | O | 2 | 900-950 | 925 | 400.00-485.00 | 442.50 |           |
| Medium   | O | 3 | 300     | 300 | 160.00-175.00 | 165.00 |           |
| Medium   | O | 1 | 350     | 350 | 235.00        | 235.00 | Crossbred |
| Medium   | O | 1 | 400     | 400 | 210.00        | 210.00 |           |
| Common   | O | 3 | 300-350 | 317 | 125.00-135.00 | 128.33 |           |
| Common   | O | 1 | 300     | 300 | 100.00        | 100.00 | Crossbred |
| Common   | O | 1 | 650     | 650 | 185.00        | 185.00 |           |

**BULLS (Per Head / Estimate Wt)**

| <u>Head</u> | <u>Wt Range</u> | <u>Avg Wt</u> | <u>Price Range</u> | <u>Avg Price</u> |        |
|-------------|-----------------|---------------|--------------------|------------------|--------|
| 1           | 550             | 550           | 435.00             | 435.00           |        |
| 1           | 500             | 500           | 375.00             | 375.00           | Jersey |
| 1           | 750             | 750           | 835.00             | 835.00           |        |
| 1           | 800             | 800           | 635.00             | 635.00           |        |
| 1           | 900             | 900           | 550.00             | 550.00           |        |
| 1           | 1050            | 1050          | 625.00             | 625.00           |        |
| 1           | 1250            | 1250          | 825.00             | 825.00           | Jersey |

**Please Note:**

The above USDA LPGMN price report is reflective of the majority of classes and grades of livestock offered for sale. There may be instances where some sales do not fit within reporting guidelines and therefore will not be included in the report. Prices are reported on an FOB basis, unless otherwise noted.

**Explanatory Notes:**

Stage (Cattle) - Represents pregnancy stage (O = open; 1 = 1st Trimester, 1 to 3 months; T1-2 = 1st/2nd trimester, 1 to 6 months; T2 = 2nd Trimester, 4 to 6 months; T2-3 = 2nd/3rd Trimester, 4 to 9 months; T3 = 3rd Trimester, 7 to 9 months; T1-3 = all trimesters, 1 to 9 months; E = Exposed; B = Bred)

Age - Numerical representation of age in years.